



MARINE TERMINALS
PORT OF BELLINGHAM
Washington State

Maritime Community

Founded in 1920, The Port of Bellingham has a long history of maritime activities with a deep and rich tradition of shipping, vessel construction, commercial fishing, maritime trades and an appreciation of the people who make their living on or near the waterfront.

In addition to being a maritime community for over 80 years, the Port is poised for growth, with attractive waterfront property available for development.

For many years, the Port was a major player among the active ports in the Pacific Northwest, handling over half a million tons of breakbulk cargo per year. But when the adjacent Georgia Pacific (GP) Pulp and Paper Mill closed in 2000, tonnages plummeted. In time, the Port acquired all 137 acres of waterfront owned by GP, and is now placing that property back into service. Large strategic parcels adjacent to a federal channel have been earmarked for maritime uses.

Versatile, adaptable, and resourceful - with room to grow - the Port of Bellingham is the ideal location for your marine business.



Strategic Location

Midway between the major cities of Seattle, and Vancouver B.C., the Port of Bellingham is strategically located with major Northwest markets within 100 miles. The Port's facilities offer convenient access to Interstate 5 and the waterways of Puget Sound, British Columbia and Alaska. The Port also serves as a gateway to world markets without the congestion found in larger ports. The Port of Bellingham's proximity to Alaska and Pacific Rim countries and easy access to major cities and markets provides a competitive advantage in meeting your maritime needs.

THE BELLINGHAM advantage

A diverse maritime community actively seeking business opportunities



maritime  bellingham
MARINE SERVICES NETWORK

Bellingham Shipping Terminal

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The Bellingham Shipping Terminal (BST), specializing in break bulk and clean bulk cargoes, has a long history of efficient cargo handling and distribution. With 1,250 feet of dock space, over 85,000 square feet of covered storage and 35 acres of available upland, BST is a full-service marine terminal that has the flexibility to customize its services to meet your needs. The Terminal is also available as a long-term lay-berth facility for large ocean-going vessels of all kinds.



Bellingham Distance Table (nautical miles)

Puget Sound Pilot Station	.54
Seattle, WA	.84
Vancouver, BC	.76
Ketchikan Alaska	.675
Tokyo, Japan	4,244
Pusan, Korea	4,614
Shanghai, China	5,053

Bellingham (statute miles)

Canadian Border (Truck Crossing in Blaine)	.22
Canadian Border (Truck Crossing in Lynden)	.24
Vancouver, BC	.54
Seattle, WA	.89

Versatile, Adaptable, Resourceful

With ample pier length and water depth, the Port is capable of meeting the needs of shippers, vessel operators, and fabricators.

The terminal features two large, covered warehouses with adjacent areas for storage or staging. Two warehouses totaling 85,000 square feet can accommodate most products that require protected storage conveniently located approximately 100 feet from water's edge.

With over 35 acres of property, BST has 15 acres of terminal space with over 20 acres of additional area for lease sites that can be configured to meet your needs.



Port of Bellingham

Bellingham Shipping Terminal (cont.)

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Skilled Labor

Our strong, flexible partnership with ILWU Local 7 and access to multiple stevedoring companies provides you with a flexible workforce to meet your needs.

Full Service Lay-berth Facility

Matson (fka Horizon Lines) has used this facility for years for its long-term lay-berth needs. Bellingham provides a safe, efficient option for your lay-berth needs, with all of the services that you require 24/7.



Make us your Homeport

Homeport to Foss Maritime, and other regional carriers - the Bellingham Shipping Terminal is versatile enough to meet diverse business needs. Whether cargo moves by vessel, barge or truck, site uses can be adapted and resources provided to conduct major vessel repairs, move cargo, or construct project cargo bound for other regions.



Services

- Stevedoring Services
- Bunkering
- Voyage Repairs
- Tug and Line Services
- Ships Stores
- Shore Power
- Security
- Vacuum Truck
- 1250' Deep Water Pier
- 500' Barge Berth

Facilities

- Channel to - 40 MLLW
- Berthing Areas at - 28 to -34 MLLW
- Warehouse Space 85,000 SF
- Terminal Area is 15 acres
- Logyard Area is an additional 20 acres
- 600 amp / 480v Shore Power



Bellingham Cruise Terminal

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The Bellingham Cruise Terminal and the adjacent Fairhaven Station provide multi-modal facilities to serve a variety of transportation needs. Passengers, freight, charter operators and pocket cruise lines benefit from our strategic location, landmark facilities and professional services.

Multi-modal Connections

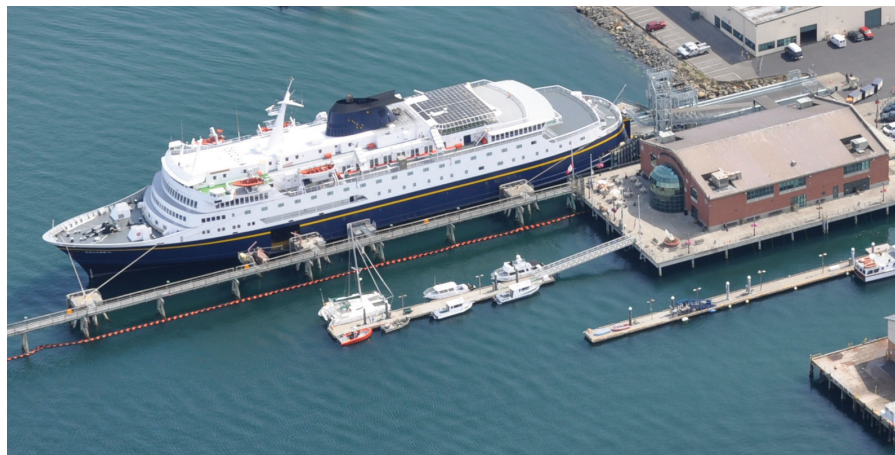
Located in the Historic Fairhaven District, the Bellingham Cruise Terminal is the southern terminus for the Alaska Marine Highway System, the second largest ferry system in the country. It carries more than 26,000 passengers to and from Alaska each year. Adjacent Fairhaven Station handles an additional 52,000 Amtrak passengers and 41,000 Greyhound bus passengers annually.

Transportation Services

- Alaska Marine Highway System—vehicle, passenger and freight connections to all of Alaska
- Amtrak Passenger Cascades service to Vancouver, BC, and Seattle, with connections to Amtrak's Coast Starlight and Empire Builder services
- Greyhound Bus service
- Additional small vessel services include day cruises; charters with connections to Friday Harbor; whale watching; evening cruises; on-demand water taxi service and tall ship charters to San Juans & Gulf Islands.

Terminal Services

- 400-foot deep draft berth
- Vehicle and Passenger loading ramps
- Fuel, water, and sewage hookups at berth
- Class B office space
- Meeting/reception facilities
- Northwest gift shop
- Cafe
- Self-pay parking
- Vehicle staging area
- Visitor information



Alaska Marine Highway System

Since 1989, the Bellingham Cruise Terminal has provided the southernmost terminus for the Alaska Marine Highway System (AMHS). Thousands of passengers transit the Alaska Marine Highway each year for scenic travel, jobs, and connections to interior Alaska. The Marine Highway System is designated as a 'National Scenic Byway' and an 'All American Road' that begins in Bellingham and stretches 3,500 miles along the beautiful coastline of Alaska.



Port of Bellingham

Bellingham Marine Industrial

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Port of Bellingham



Proven Ability

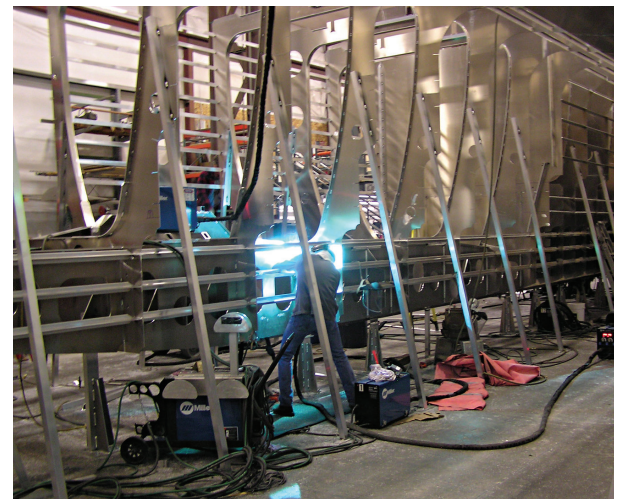
The Bellingham waterfront is home to a number of businesses that are national leaders in their field. Combined, these firms provide an integrated network that can meet your every need: from haul-out and repair to new construction and vessel conversion.

Fairhaven Shipyard

Puglia Engineering Inc. owns and operates Fairhaven Shipyard, located on approximately 7 acres. Fairhaven Shipyard provides full dry-docking capabilities and support service. The yard features the 460 foot semi-submersible dry-dock **The Faithful Servant**, with 20,000 LT lifting capacity and an overall beam at 131 ft. Also available is a smaller 3,200 ton drydock, and a 400 LT Marine Railway.

Marine Fabrication

Bellingham is home to a number of world-class Marine Fabricators - including Haskell Corporation and Greenberry Industrial. These firms have extensive experience as general industrial contractors, fabricators, and mechanical installation providers for diverse industries, such as oil & gas, aerospace, energy, chemicals, engineering and pulp & paper. They are known in the industry by their focus on modular construction, outstanding safety record and their dedication to quality work.



Growth aquisition The Port is developing a new shallow draft barge terminal / marine trades area on the north side of the Whatcom Waterway. The C Street Terminal will include a new heavy-lift bulkhead and mooring dolphins. Total area for the terminal is approximately 14 acres.

All American Marine

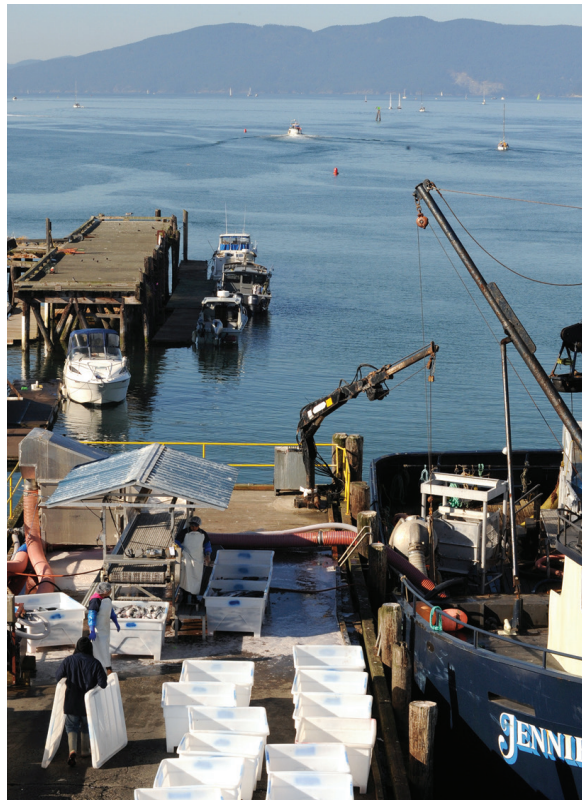
All American Marine Inc. (AAM) is a leading manufacturer of high speed passenger ferries, excursion vessels, and work boats. Since its inception in 1987, All American Marine has built over 120 aluminum boats. In 1999, AAM established an exclusive partnership with New Zealand naval architect, Nic DeWaal. All American Marine is the exclusive builder in the U.S. utilizing DeWaal's innovative designs.



Bellingham has been in the fish processing business since 1898, when Pacific American Fisheries (PAF) started operation in Bellingham. PAF expanded rapidly, and at one time was the largest salmon canning operation in the world. Today, Bellingham is home to the largest on-dock cold storage on the U.S. West Coast. At least 12 processors collectively handle more than \$100 million worth of fish each year. Typically, over 1,000 individual vessels land fish at local processors each year.

Bellingham Offers Full Marine Facilities

- Eight berths located on three Federal Channels
- Pier Load Capacity of 1,200 PSF
- Heavy Lift section of pier rated at 2,240 PSF
- Bunkering
- Voyage repairs
- Crew changes



Bornstein Seafoods

Founded in 1934, during the Great Depression, Bornstein Seafoods is headquartered in Bellingham, Washington and has a presence throughout the U.S. West Coast processing and selling Northwest Seafood.

The Bellingham facility includes 300 feet of deep-water dock space with a depth of -18 MLLW.

Bellingham Cold Storage (BCS)

Founded in 1946, BCS is now the largest portside cold storage on the West Coast, serving a worldwide customer base with a capacity of 145 million pounds. BCS currently serves 11 on-site food processing companies.

BCS Squilicum facility has a 1,000 ft. deepwater dock with a -30 ft. MLLW draft, around-the-clock vessel loading and is the closest continental U.S. port to the Far East.





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